# Statistical Mechanics of Money, Income, and Wealth

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- European Physical Journal B 17, 723 (2000) → ...... →
- Reviews of Modern Physics 81, 1703 (2009)
- Book Classical Econophysics (Routledge, 2009)
- Submitted to New Journal of Physics, arXiv:0912.4898 (2009)

#### Outline of the talk

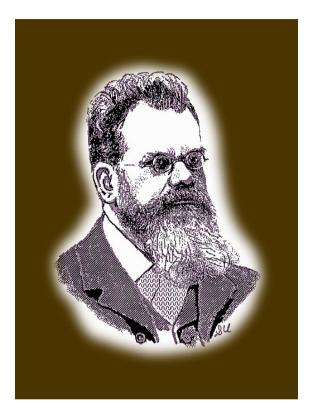
- Statistical mechanics of money
- Debt and financial instability
- Two-class structure of income distribution
- Global inequality in energy consumption

"Money, it's a gas."

Pink Floyd



#### **Boltzmann-Gibbs versus Pareto distribution**





Boltzmann-Gibbs probability distribution  $P(\varepsilon) \propto \exp(-\varepsilon/T)$ , where  $\varepsilon$  is energy, and  $T = \langle \varepsilon \rangle$  is temperature.



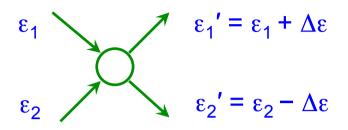
Vilfredo Pareto (1848-1923)

Pareto probability distribution  $P(r) \propto 1/r^{(\alpha+1)}$  of income r.

An analogy between the distributions of energy  $\varepsilon$  and money m or income r

# **Boltzmann-Gibbs probability distribution of money**

Collisions between atoms



Conservation of energy:

$$\varepsilon_1 + \varepsilon_2 = \varepsilon_1' + \varepsilon_2'$$

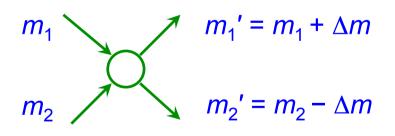
Detailed balance:

$$W_{12\rightarrow 1'2'}P(\varepsilon_1) P(\varepsilon_2) = W_{1'2'\rightarrow 12}P(\varepsilon_1') P(\varepsilon_2')$$

Boltzmann-Gibbs probability distribution  $P(\varepsilon) \propto \exp(-\varepsilon/T)$  of energy  $\varepsilon$ , where  $T = \langle \varepsilon \rangle$  is temperature. It is **universal** – independent of model rules, provided the model belongs to the time-reversal symmetry class.

Boltzmann-Gibbs distribution maximizes entropy  $S = -\Sigma_{\varepsilon} P(\varepsilon) \ln P(\varepsilon)$  under the constraint of conservation law  $\Sigma_{\varepsilon} P(\varepsilon) \varepsilon = \text{const.}$ 

Economic transactions between agents



Conservation of money:

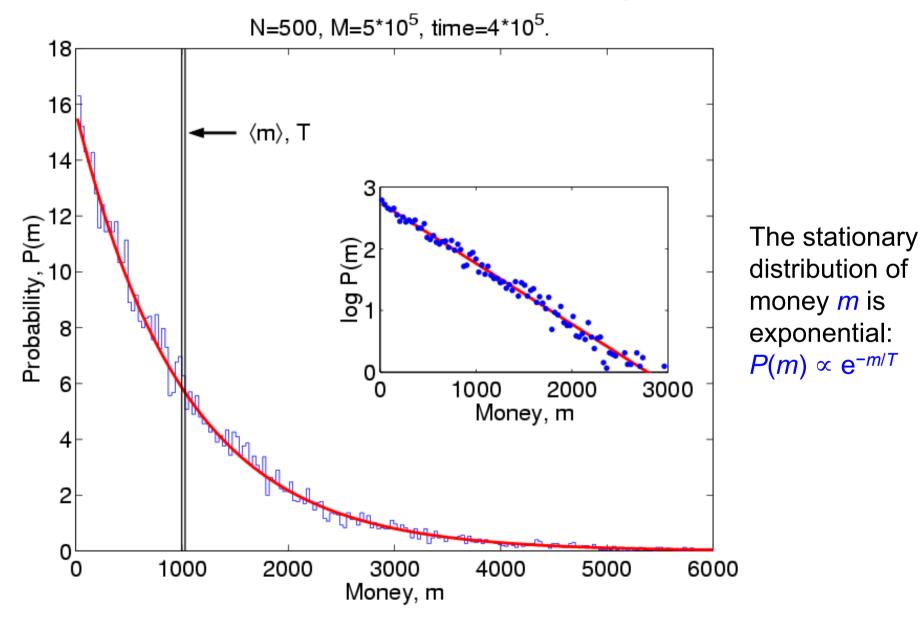
$$m_1 + m_2 = m_1' + m_2'$$

Detailed balance:

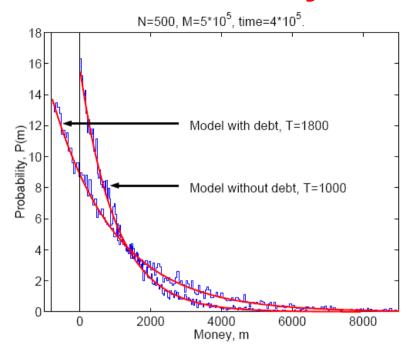
$$m_2' = m_2 - \Delta m$$
  $w_{12 \to 1'2'} P(m_1) P(m_2) = w_{1'2' \to 12} P(m_1') P(m_2')$ 

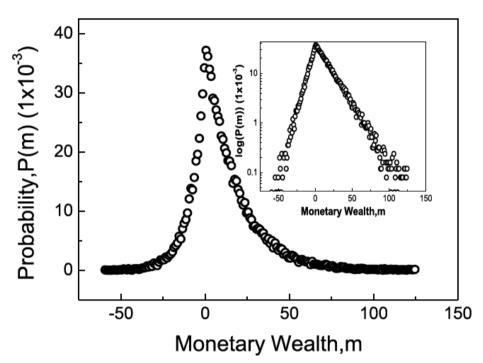
Boltzmann-Gibbs probability distribution  $P(m) \propto \exp(-m/T)$  of money m, where  $T = \langle m \rangle$  is the money temperature.

# Computer simulation of money redistribution



## Money distribution with debt



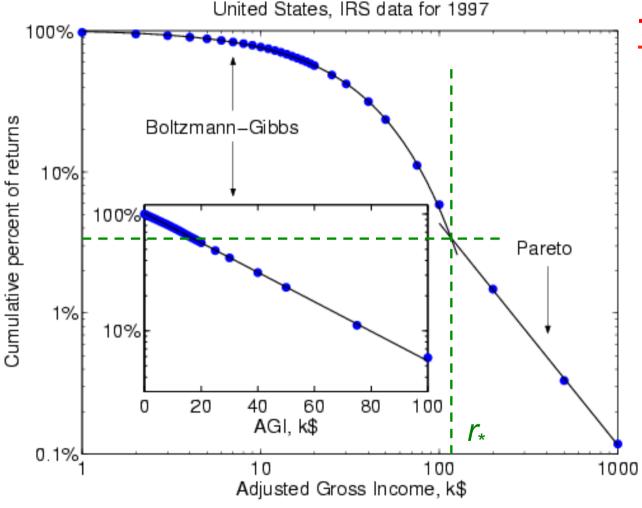


Debt per person is limited to 800 units.

Total debt in the system is limited via the Required Reserve Ratio (RRR): Xi, Ding, Wang, *Physica A* **357**, 543 (2005)

- In practice, RRR is enforced inconsistently and does not limit total debt.
- Without a constraint on debt, the system does not have a stationary equilibrium.
- Free market itself does not have an intrinsic mechanism for limiting debt, and there is no such thing as the equilibrium debt.

# Income distribution in the USA, 1997



#### **Two-class society**

#### **Upper Class**

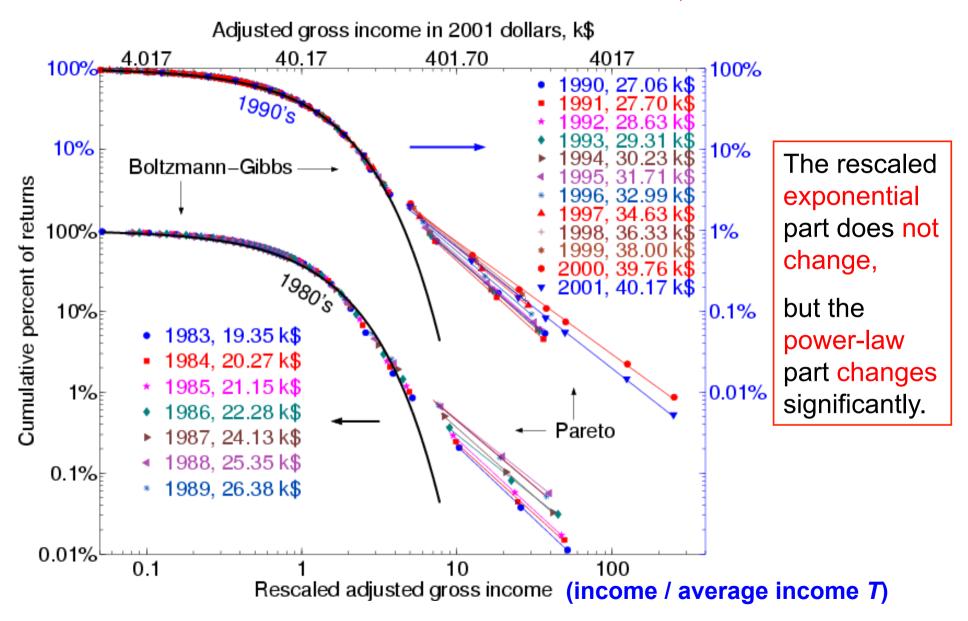
- Pareto power law
- 3% of population
- 16% of income
- Income > 120 k\$: investments, capital

#### **Lower Class**

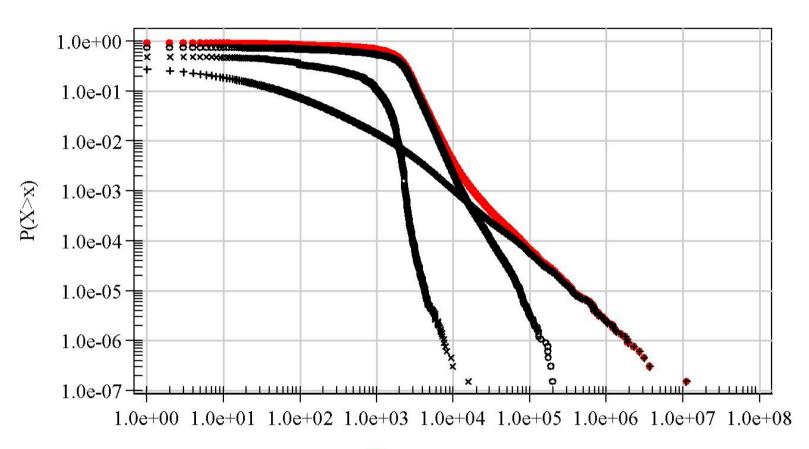
- Boltzmann-Gibbs exponential law
- 97% of population
- 84% of income
- Income < 120 k\$: wages, salaries

"Thermal" bulk and "super-thermal" tail distribution

# Income distribution in the USA, 1983-2001



## Income distribution in Sweden



The data plot from Fredrik Liljeros and Martin Hällsten, Stockholm University

- Total incomes
- Work
- + Capital
- × Social transfers

# The origin of two classes

- Different sources of income: salaries and wages for the lower class, and capital gains and investments for the upper class.
- Their income dynamics can be described by additive and multiplicative diffusion, correspondingly.
- From the social point of view, these can be the classes of employees and employers, as described by Karl Marx.
- Emergence of classes from the initially equal agents was simulated by Ian Wright "The Social Architecture of Capitalism" *Physica A* 346, 589 (2005), see also the new book "Classical Econophysics" (2009)

## Diffusion model for income kinetics

Suppose income changes by small amounts  $\Delta r$  over time  $\Delta t$ . Then P(r,t) satisfies the Fokker-Planck equation for  $0 < r < \infty$ :

$$\frac{\partial P}{\partial t} = \frac{\partial}{\partial r} \left( AP + \frac{\partial}{\partial r} \left( BP \right) \right), \quad A = -\left\langle \frac{\Delta r}{\Delta t} \right\rangle, \quad B = \left\langle \frac{\left( \Delta r \right)^2}{2\Delta t} \right\rangle.$$

For a stationary distribution,  $\partial_t P = 0$  and  $\frac{\partial}{\partial r} (BP) = -AP$ .

For the lower class,  $\Delta r$  are independent of r – additive diffusion, so A and B are constants. Then,  $P(r) \propto \exp(-r/T)$ , where T = B/A, – an exponential distribution.

For the upper class,  $\Delta r \propto r$  – multiplicative diffusion, so A = ar and  $B = br^2$ . Then,  $P(r) \propto 1/r^{\alpha+1}$ , where  $\alpha = 1+a/b$ , – a power-law distribution.

For the upper class, income does change in percentages, as shown by Fujiwara, Souma, Aoyama, Kaizoji, and Aoki (2003) for the tax data in Japan. For the lower class, the data is not known yet.

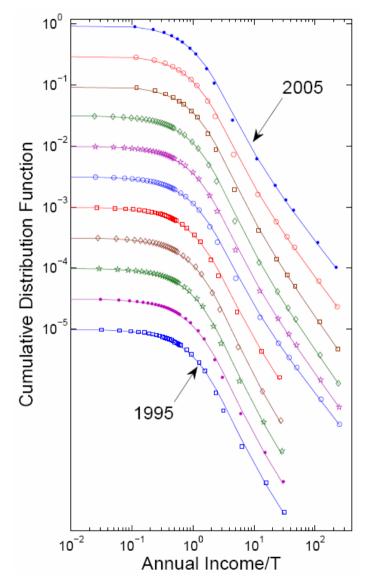
# Additive and multiplicative income diffusion

If the additive and multiplicative diffusion processes are present simultaneously, then  $A = A_0 + ar$  and  $B = B_0 + br^2 = b(r_0^2 + r^2)$ . The stationary solution of the FP equation is

$$P(r) = \frac{Ce^{-\frac{r_0}{T}\arctan\left(\frac{r}{r_0}\right)}}{\left[1+(r/r_0)^2\right]^{1+a/2b}}$$

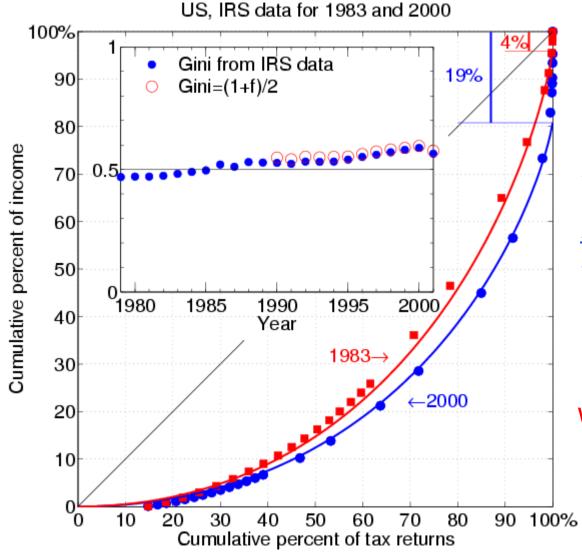
It interpolates between the exponential and the power-law distributions and has 3 parameters:

- $T = B_0/A_0$  the temperature of the exponential part
- $\alpha$  = 1+a/b the power-law exponent of the upper tail
- r<sub>0</sub> the crossover income between the lower and upper parts.



Yakovenko (2007) arXiv:0709.3662, Fiaschi and Marsili (2007) preprint online

# Lorenz curves and income inequality



Lorenz curve  $(0 < r < \infty)$ :

$$x(r) = \int_0^r P(r') dr'$$
$$y(r) = \int_0^r r' P(r') dr' / \langle r' \rangle$$

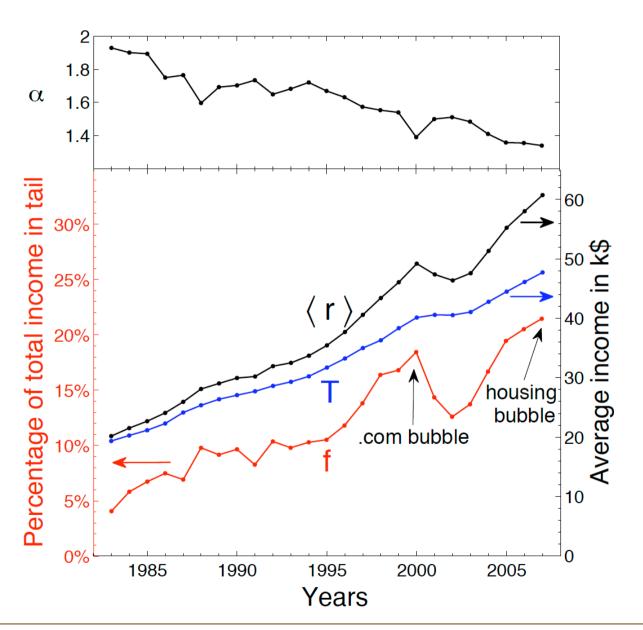
A measure of inequality, the Gini coefficient is G = Area(diagonal line - Lorenz curve)Area(Triangle beneath diagonal)

For exponential distribution, G=1/2 and the Lorenz curve is  $y = x + (1-x)\ln(1-x)$ 

With a tail, the Lorenz curve is  $y = (1 - f)[x + (1 - x)\ln(1 - x)] + f\Theta(x - 1),$ 

where f is the tail income, and Gini coefficient is G=(1+f)/2.

## f - fraction of total income in the tail



$$f = \frac{\langle r \rangle - T}{\langle r \rangle}$$

T – average income in the exponential part

<r> - average
income in the
whole system

Income inequality
peaks during
speculative bubbles
in financial markets

#### "The next great depression will be from 2008 to 2023"

Harry S. Dent, book "The Great Boom Ahead", page 16, published in 1993

His forecast was based on demographic data: The post-war "baby boomers" generation to invest retirement savings in the stock market massively in the 1990s.

His new book "The Great Depression Ahead", January 2009

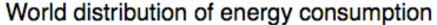
The current financial crisis is not the only and, perhaps, not the most important crises that the mankind faces:

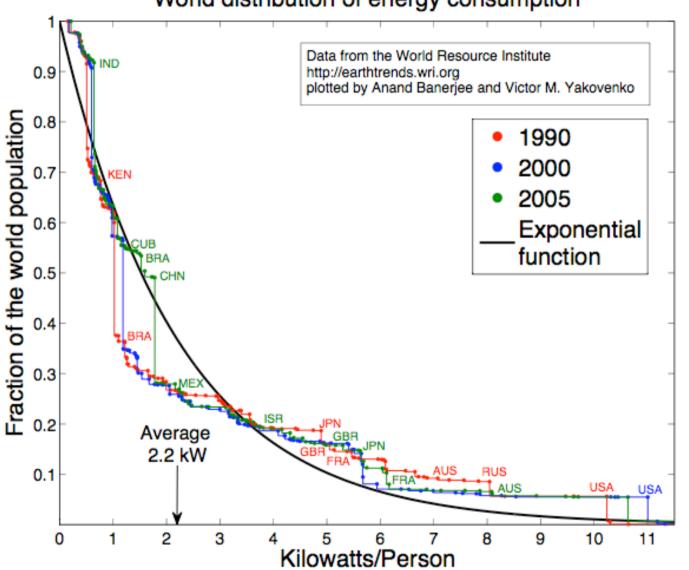
- exhaustion of fossil fuels and other natural resources
- global warming caused by CO<sub>2</sub> emissions from fossil fuels

#### Brief history of the biosphere evolution:

- Plants consume and store energy from the Sun through photosynthesis
- Animals eat plants, which store Sun's energy
- Animals eat animals, which eat plants, which store Sun's energy
- Humans eat all of the above,
  - + consume dead plants and animals (fossil fuels), which store Sun's energy
- For thousands of years, the progress of human civilization was biologically limited by muscle energy (of humans or animals) and by wood fuel.
- Couple of centuries ago, the humans discovered how to massively utilize Sun's energy stored in fossil fuels (coal and oil): the era of industrial revolution and modern capitalism.
- In a couple of centuries, the humans managed to spend fossil fuels accumulated for millions of years.
- Now this energy binge is coming to an end. Will humankind manage to find a new way for sustainable life? Will new technology save us?

# Global inequality in energy consumption

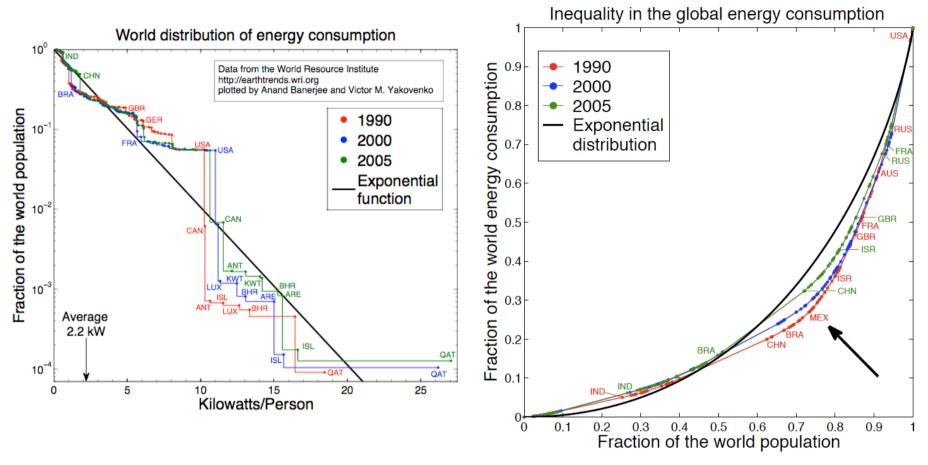




Global distribution of energy consumption per person is roughly exponential.

Physiological energy consumption of a human at rest is about 100 W

# Global inequality in energy consumption



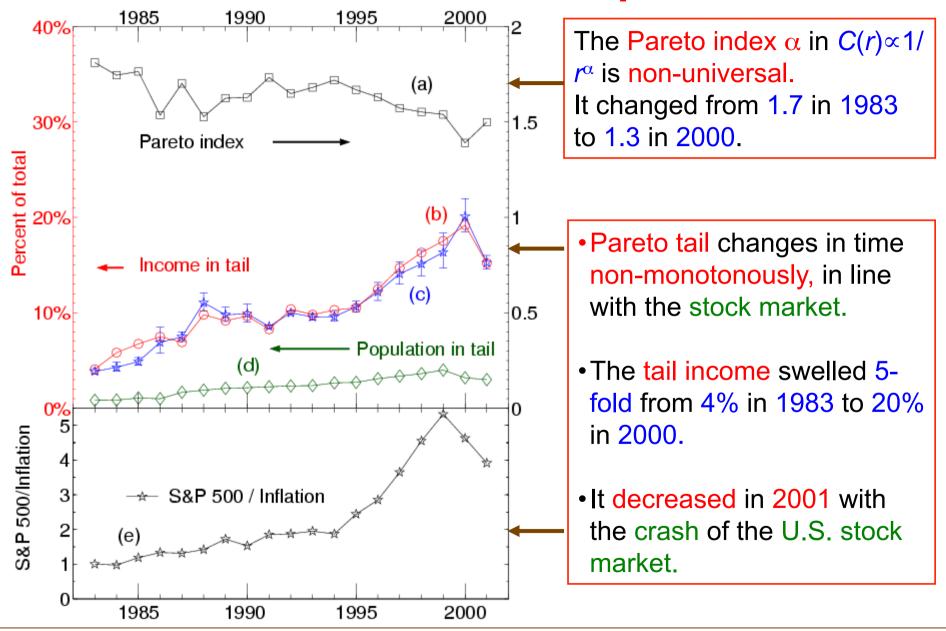
The global distribution of energy consumption per person is highly unequal. Its exponential shape is similar to other patterns of inequality (money, income, wealth).

It is also common in ecology for partitioning of a limited resource.

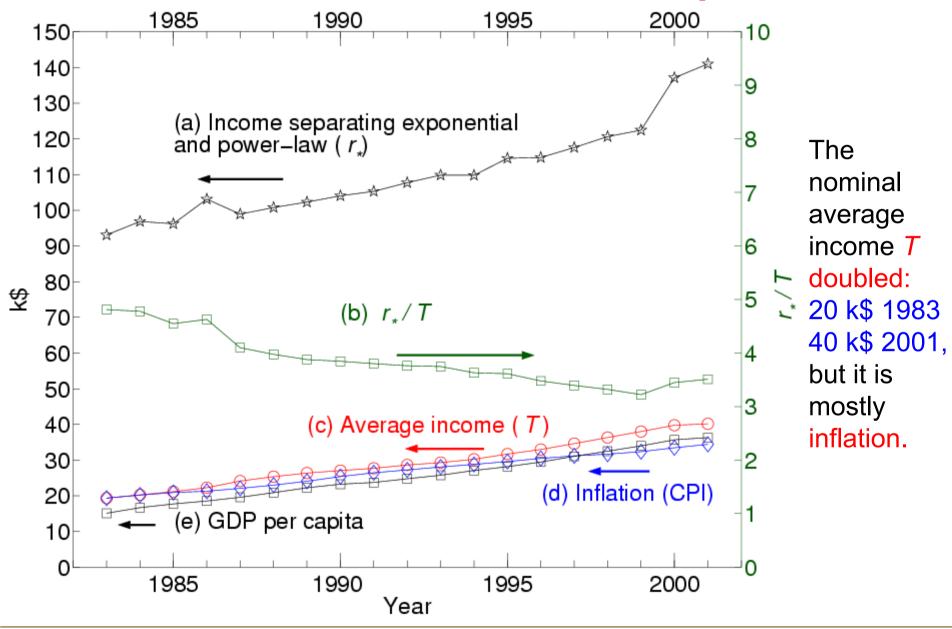
#### **Conclusions**

- The probability distribution of money is stable and has an equilibrium only when a boundary condition, such as m>0, is imposed.
- When debt is permitted, the distribution of money becomes unstable, unless some sort of a limit on maximal debt is imposed.
- Income distribution in the USA has a two-class structure: exponential ("thermal") for the great majority (97-99%) of population and power-law ("superthermal") for the top 1-3% of population.
- The exponential part of the distribution is very stable and does not change in time, except for a slow increase of temperature T (the average income).
- The power-law tail is not universal and was increasing significantly for the last 20 years. It peaked and crashed in 2000 and 2006 with the speculative bubbles in financial markets.
- The global distribution of energy consumption per person is highly unequal and roughly exponential. This inequality is important in dealing with the global energy problems.

# Time evolution of the tail parameters

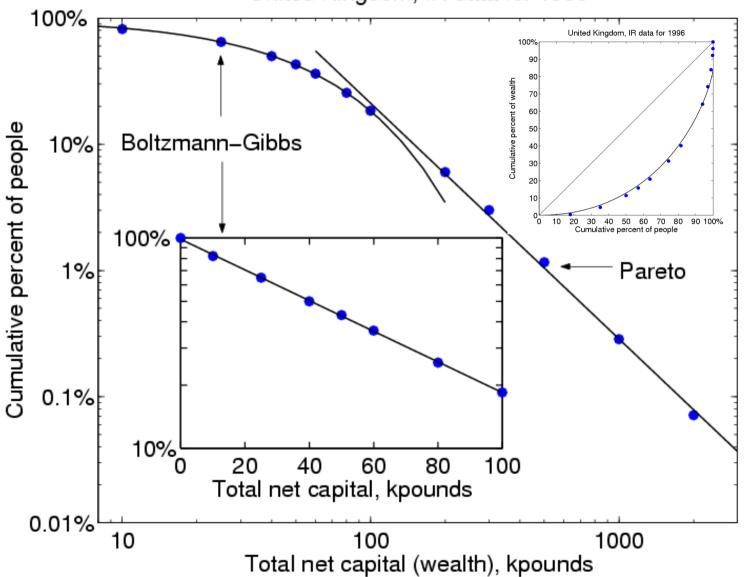


# Time evolution of income temperature



# Wealth distribution in the United Kingdom





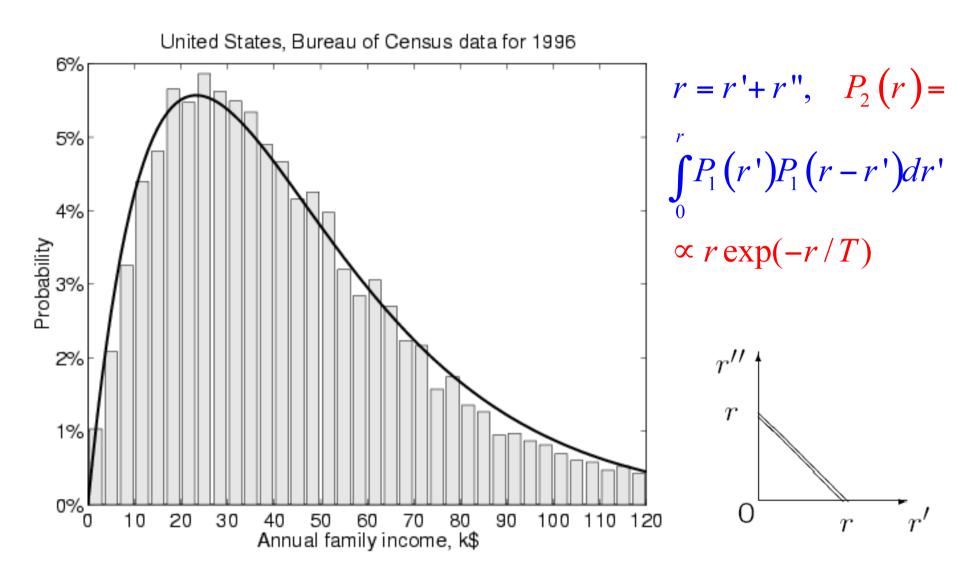
For UK in 1996, T = 60 k£

Pareto index

 $\alpha$  = 1.9

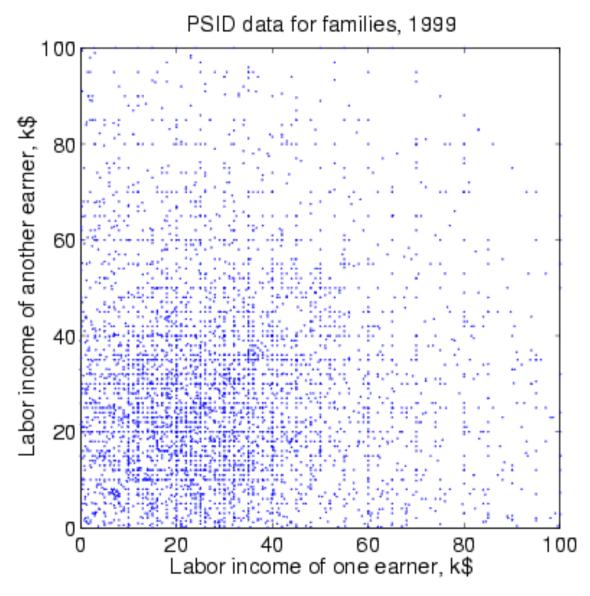
Fraction of wealth in the tail f = 16%

## Income distribution for two-earner families



The average family income is 2T. The most probable family income is T.

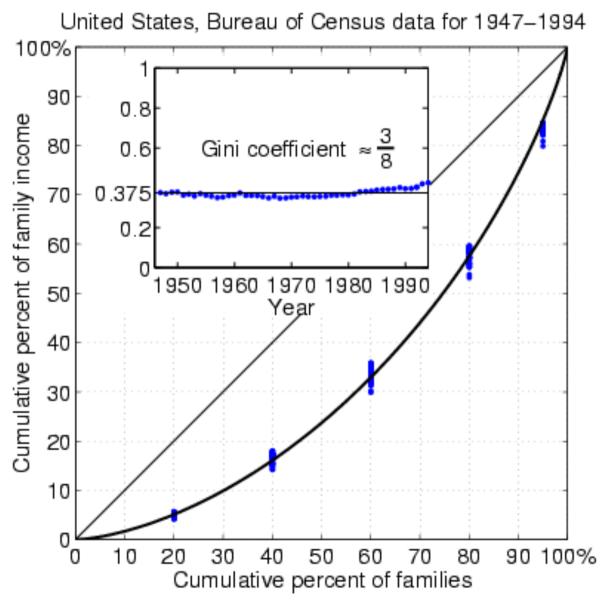
# No correlation in the incomes of spouses



Every family is represented by two points  $(r_1, r_2)$  and  $(r_2, r_1)$ .

The absence of significant clustering of points (along the diagonal) indicates that the incomes  $r_1$  and  $r_2$  are approximately uncorrelated.

## Lorenz curve and Gini coefficient for families



Lorenz curve is calculated for families  $P_2(r) \propto r \exp(-r/T)$ . The calculated Gini coefficient for families is G=3/8=37.5%

No significant changes in Gini and Lorenz for the last 50 years. The exponential ("thermal") Boltzmann-Gibbs distribution is very stable, since it maximizes entropy.

Maximum entropy (the 2<sup>nd</sup> law of thermodynamics) ⇒ equilibrium inequality:

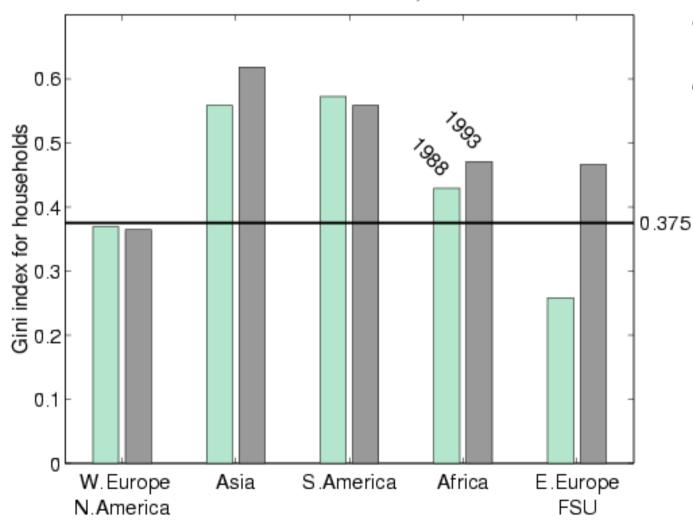
G=1/2 for individuals,

G=3/8 for families.

## World distribution of Gini coefficient

The data from the World Bank (B. Milanović)

World distribution of Gini index, 1988 and 1993



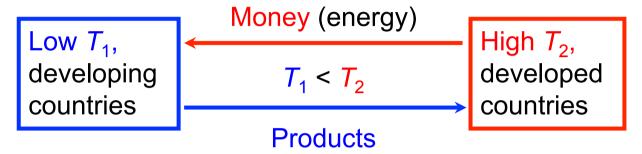
In W. Europe and N. America, *G* is close to 3/8=37.5%, in agreement with our theory.

Other regions have higher *G*, i.e. higher inequality.

A sharp increase of G is observed in E. Europe and former Soviet Union (FSU) after the collapse of communism – no equilibrium yet.

# Thermal machine in the world economy

In general, different countries have different temperatures T, which makes possible to construct a thermal machine:



Prices are commensurate with the income temperature *T* (the average income) in a country.

Products can be manufactured in a low-temperature country at a low price  $T_1$  and sold to a high-temperature country at a high price  $T_2$ .

The temperature difference  $T_2 - T_1$  is the profit of an intermediary.

Money (energy) flows from high  $T_2$  to low  $T_1$  (the 2<sup>nd</sup> law of thermodynamics – entropy always increases)  $\Leftrightarrow$  Trade deficit

In full equilibrium,  $T_2 = T_1 \Leftrightarrow \text{No profit} \Leftrightarrow \text{"Thermal death"}$  of economy